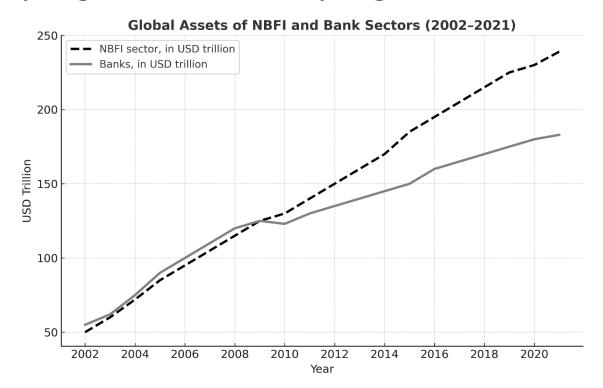
### Where Do Banks End and NBFIs Begin??

by Viral Acharya, Nicola Cetorelli, Bruce Tuckman

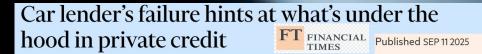
Tomasz Piskorski Columbia University & NBER

### Motivation

- ☐ Significant growth of NBFIs over last few decades
- □ NBFIs (non-bank financial intermediaries) now surpass banks in global assets
- □ NBFIs lightly regulated vs. heavily regulated banks



### Regulatory Focus



Triclor isn't a bank. It borrowed from banks like JPMorgan, Fifth Third and Barclays, lent to car buyers, then bundled its auto loans as securitized bonds to sell to institutional investors.



Shadow Banking (NBFI Sector)

Wall Street CEOs try to convince senators that new capital rules will hurt Americans as well as banks

PUBLISHED WED, DEC 6 2023







**Traditional Banks** 

### Conceptual Views of Bank-NBFI Relations

- ☐ Parallel View: Banks and NBFIs operate separately, with different roles.
- ☐ Substitution View: Activities migrate to NBFIs, e.g., due to bank regulation.
- ☐ <u>Transformation View (Authors):</u>
  - O Risks and activities do not simply migrate from banks to NBFIs.
  - O They "transform" and intertwine across both sectors.
  - O Banks remain special due to deposit franchises and LOLR access
  - O Banks provide credit to NBFIs (loans and credit lines)
    - Consistent with "Distributive financial intermediation" Buchak et al. (2025)

### This Paper: Evidence for "Transformation"

- ☐ FWTW (From Whom to Whom) data patterns:
  - O Banks and NBFIs finance each other, but NBFIs especially depend on banks.
  - Bank loans to NBFIs:  $\sim$ \$125B  $\rightarrow$  \$300B (2013–2023); Credit lines:  $\sim$ \$500B  $\rightarrow$  \$1.5T
- ☐ Case studies: Private credit funds (e.g., Blackstone); Mortgage non-banks, Bank liquidity for derivative clearing.
- ☐ Systemic Risk Interlinkages
  - O SRISK correlations between banks & NBFIs rose from ~64% (pre-GFC) to >80%
  - O Granger causality analysis suggests shocks transmit both ways
    - (esp. GFC, Pandemic, SVB stress).

# This Paper: Implications

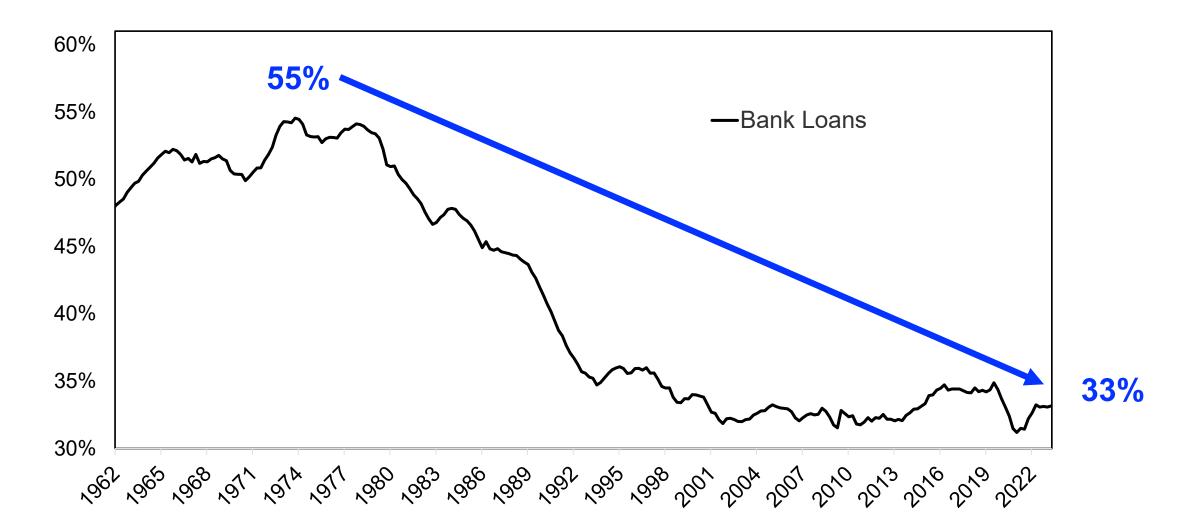
- ☐ Systemic risk is now a bank—NBFI nexus.
- ☐ Regulatory tightening on banks may overstate reductions in systemic risk.
- ☐ Policy suggestions:
  - O Holistic regulation covering bank–NBFI linkages.
  - O Pre-committed liquidity frameworks
  - Oversight of NBFIs that benefit from official support.

### Comments

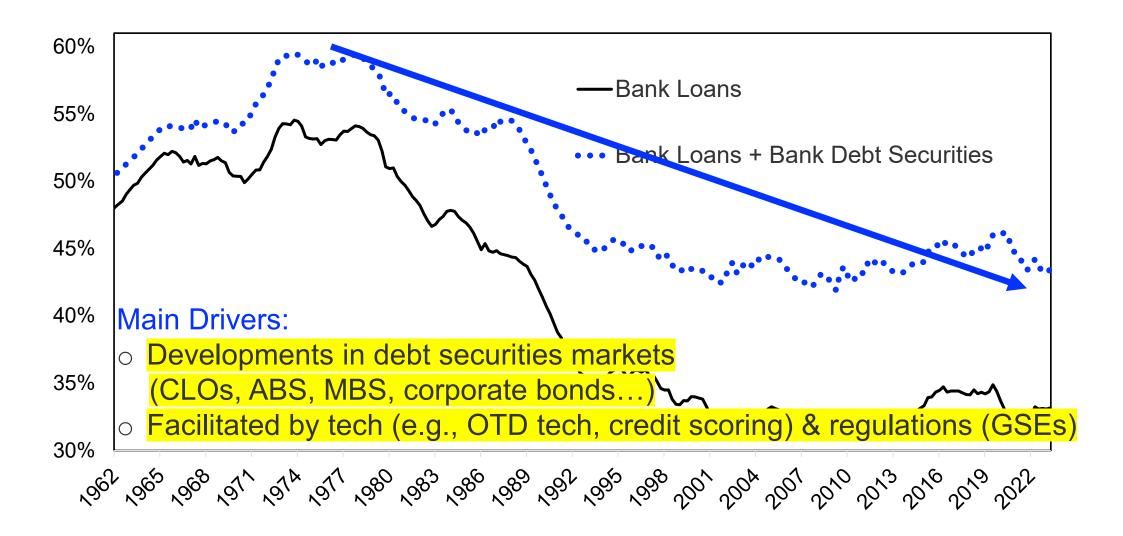
- ☐ This paper: Valuable additional evidence on the growth of NBFIs
- ☐ Broadly agree with the authors' assessments
- ☐ Main comments
  - OCauses of the NBFI growth over last few decades
  - OBanks & NBFIs financial stability considerations (solvency & liquidity)
  - OConsequences of the NBFI growth
    - ➤ It fundamentally alters pass-through of monetary policy and financial regulation
    - ➤ Need for the new financial intermediation framework for policy analysis

# US Credit Market: Secular Decline of Traditional Banking and Its Causes

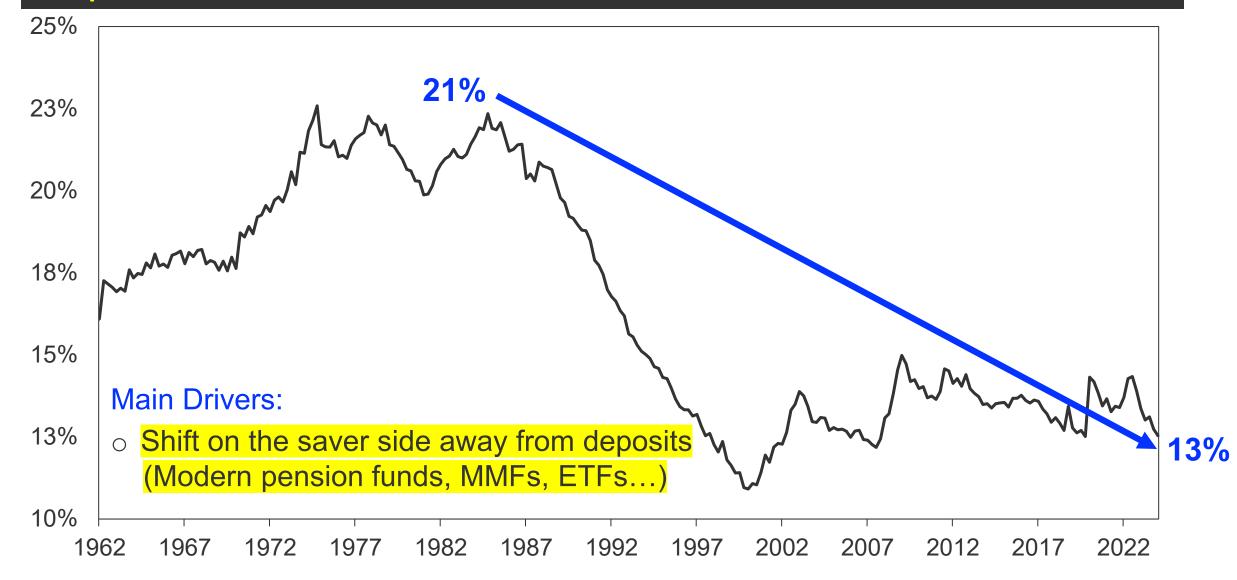
### Bank Balance Sheet Share in Total Lending to Firms & HHs



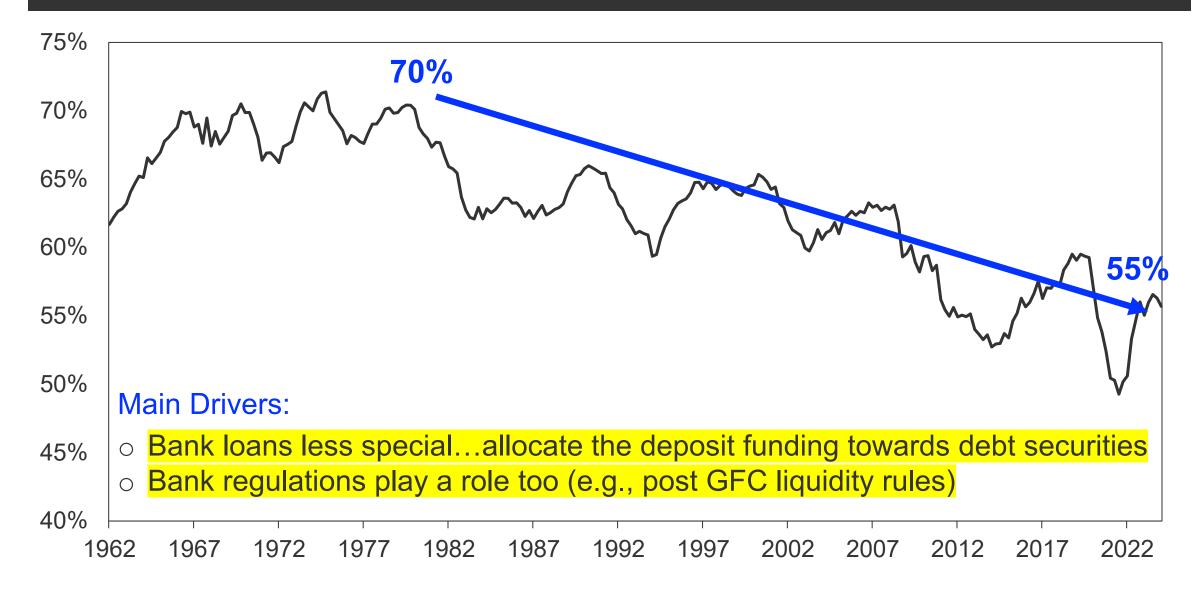
### Bank Balance Sheet Share in Total Lending to Firms & HHs



### Deposits Share of Financial Wealth

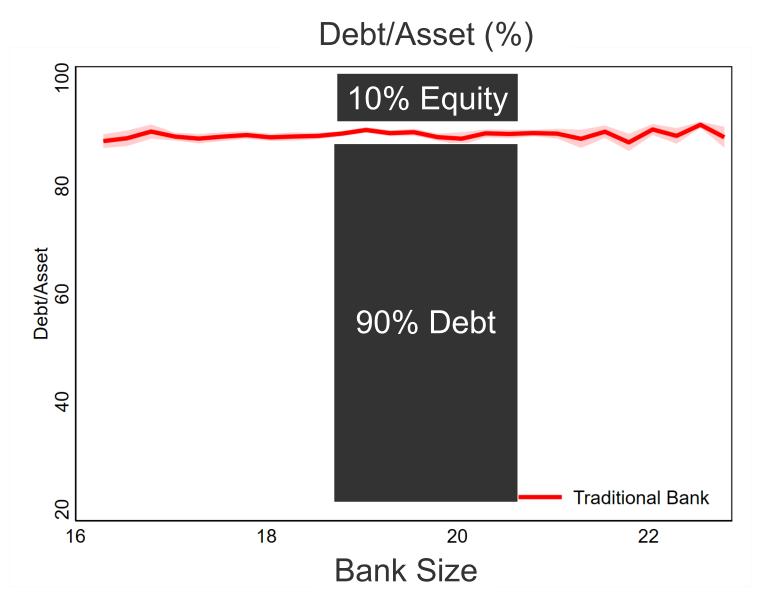


### **Loan Share of Bank Assets**



# Bank and NBFIs Leverage

# Banks Have High Leverage

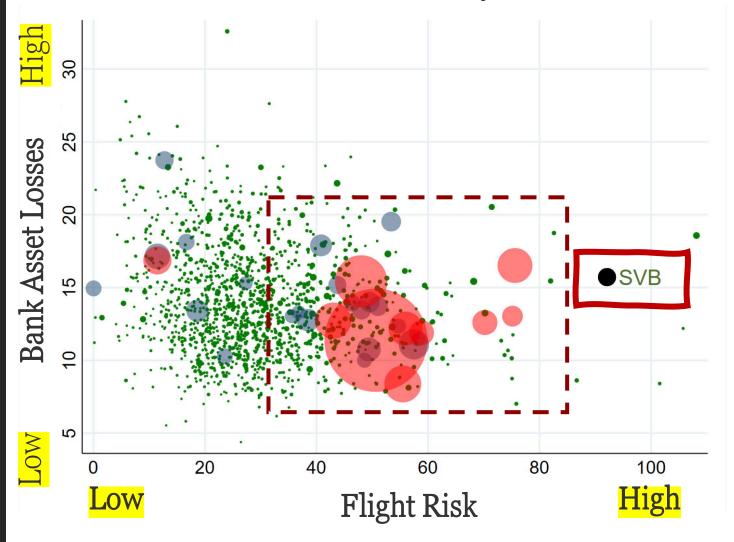


Source: Jiang, Matvos, Piskorski, Seru (2020): "Which Banks are (Over) Levered"

# Recent Monetary Tightening

Solvency Run Risk Present at Significant Number of Banks

### Banks at Risk of Solvency Runs in 2023

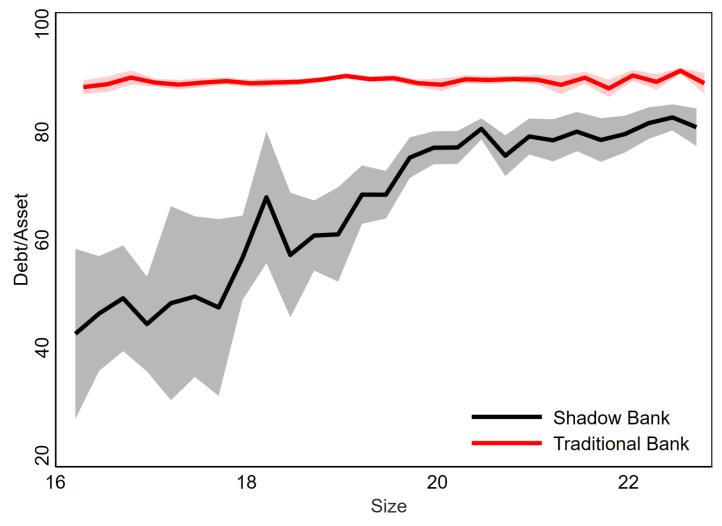


Source: Jiang, Matvos, Piskorski, Seru (2024): "Monetary Tightening and US Bank Fragility" JFE

# Bank Leverage >> Non-Bank Lenders Leverage

Non-bank mortgage lenders are more than twice as capitalized as similar banks (Average E/A=25%)





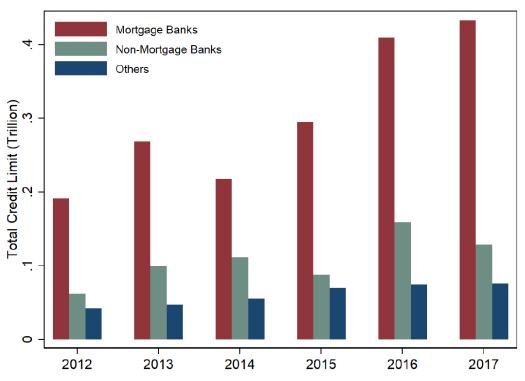
Source: Jiang, Matvos, Piskorski, Seru (2020): "Which Banks are (Over) Levered"...

# Bank Lending to Non-Banks Direct Loans + Outstanding Credit Lines

# NBFIs are partly funded by banks

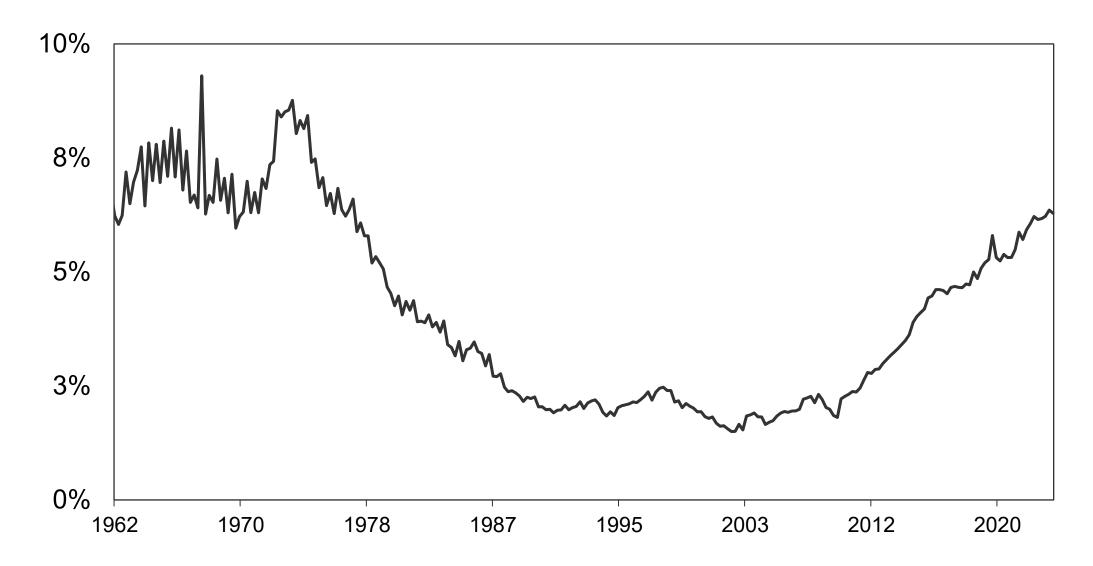
- □ Non-bank mortgage lenders financed with bank credit lines
  - O Jiang et al. (2020), Jiang (2023).

Figure 1. Upstream: Who Provides Warehouse Lines



Source: Jiang (2023), Financing Competitors: Shadow Banks' Funding and Mortgage Market Competition, RFS

### % of US Non-Bank Lending Supported by Bank Loans



# Financial Stability Considerations

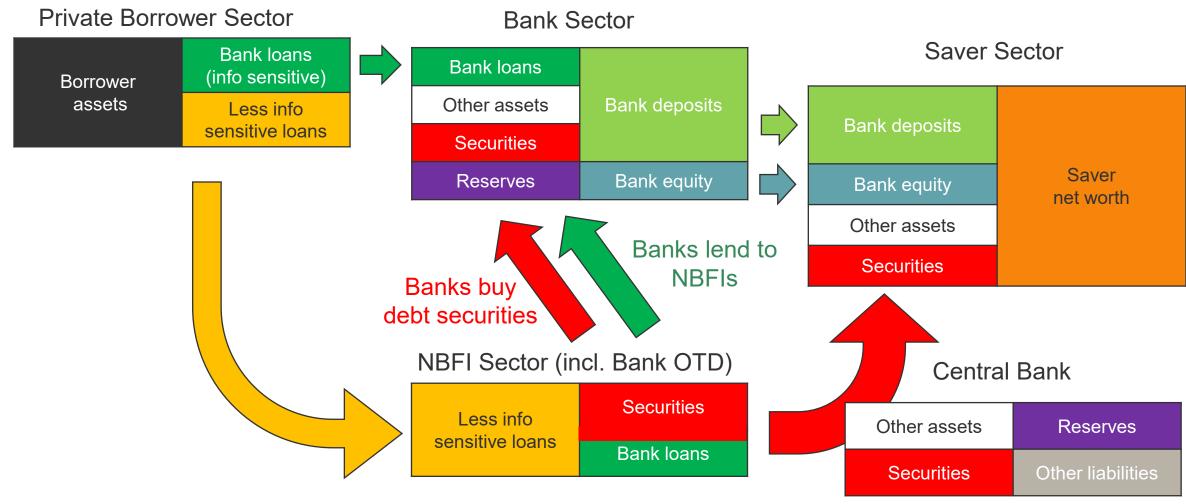
- ☐ Non-bank lenders have lower financial leverage than banks
- ☐ But less regulatory oversight of what NBFIs do (also limited data)
- □ NBFIs do not have the same access to liquidity facilities as banks
- □ NBFI-bank dependencies
  - O Banks invest in securities issued by NBFIs
  - O Banks partly finance NBFIs: loans + credit lines

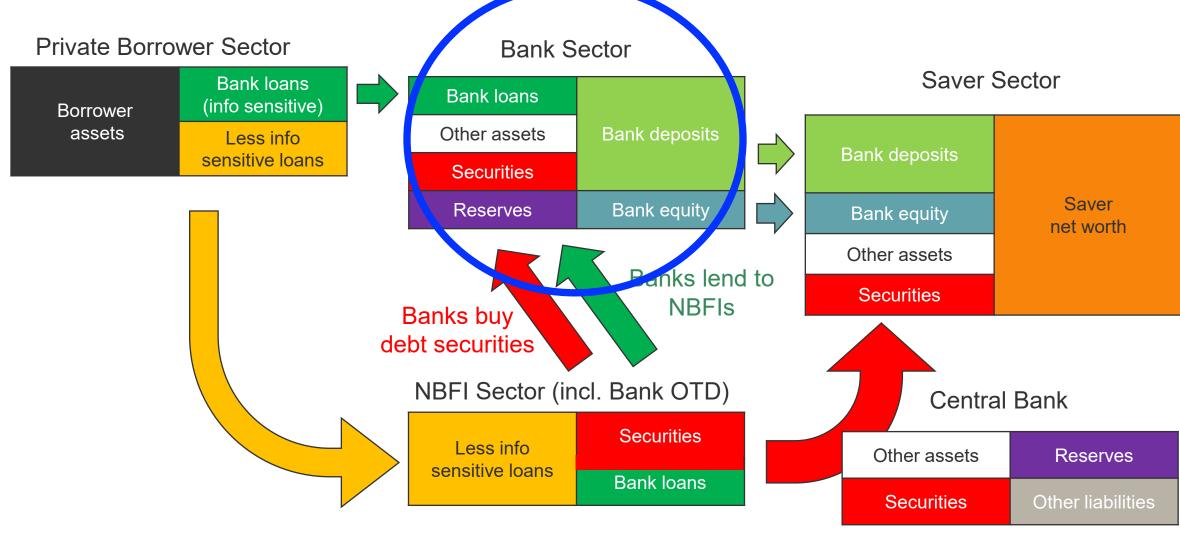
# Regulatory Considerations

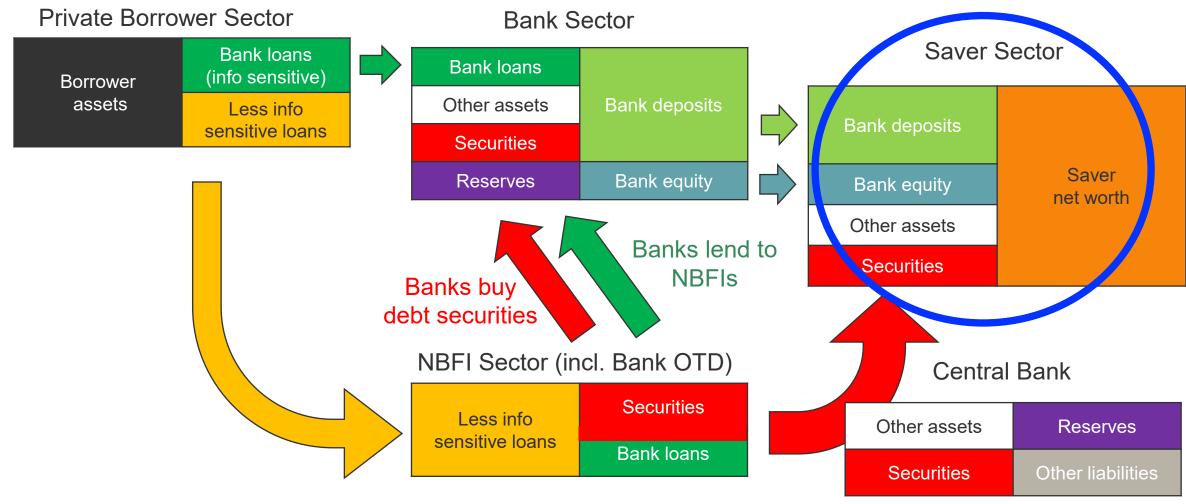
- ☐ Tension: Expanding NBFI footprint but implicit reliance on bank liquidity.
- ☐ Who decides what lies inside/outside the regulatory perimeter?
- ☐ Fintech, tokenized assets, and decentralized protocols raise new risk channels.
- ☐ What is the ultimate social objective function and frictions we try to address?

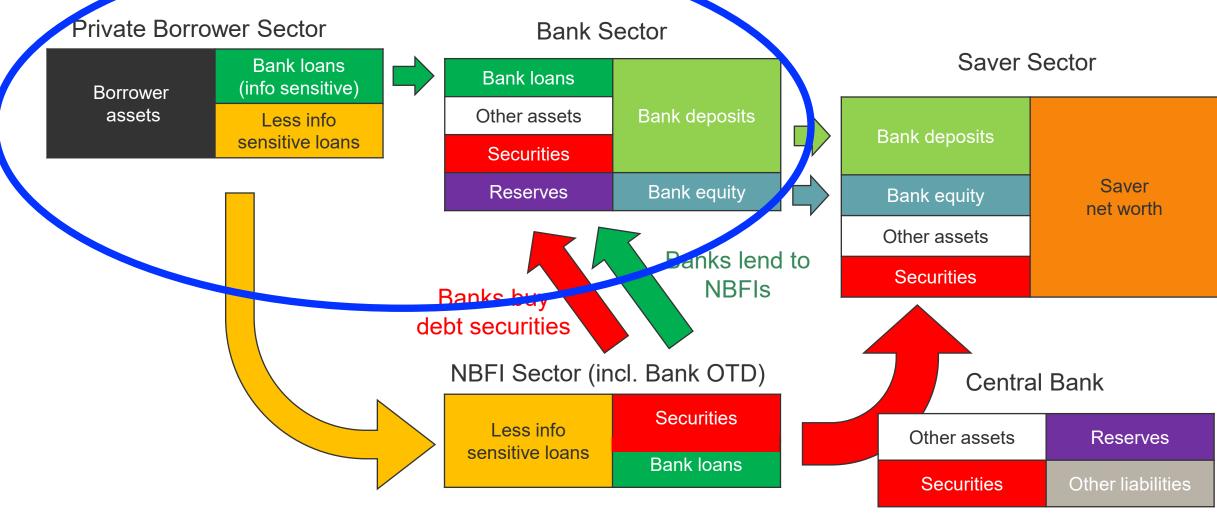
### Summary

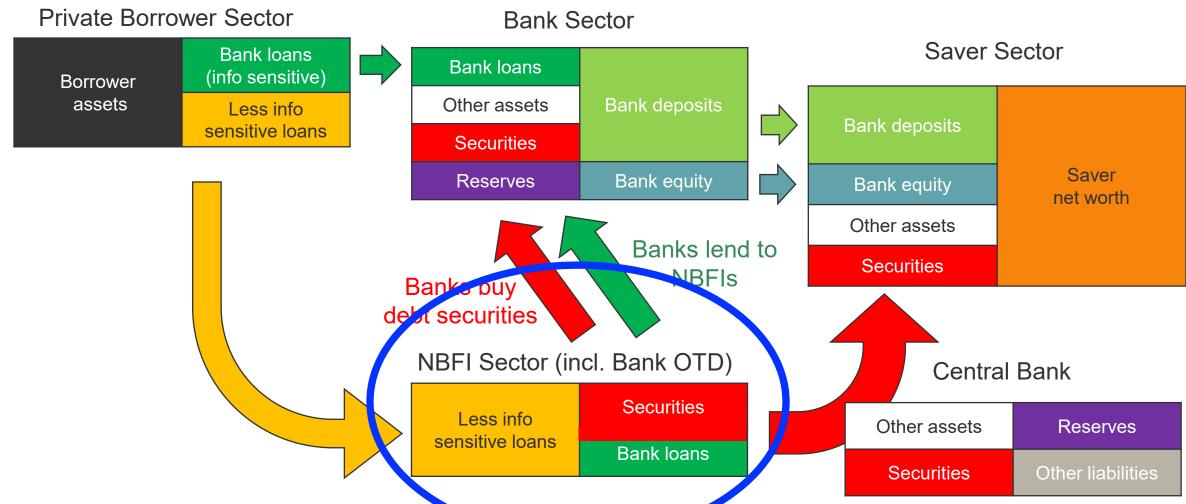
- ☐ Secular decline of traditional banking (last several decades)
  - Also importantly driven by tech innovations on the lending/borrower & saver side
  - O New wave of tech can accelerate it further (DeFi, stable coins, AI....)
- ☐ Regulatory policy analysis should focus more on
  - > NBFIs (debt securities, shadow money, private credit, ...)
  - ➤ Bank-NBFI linkages and evolving tech developments
  - > Need to consider holistic (inter-agency) view beyond "siloed" regulators
- ☐ We need new financial intermediation framework
  - O Recognizing modern and evolving IO of the financial intermediation market
  - O Recognizing equilibrium interactions between bank and NBFI sectors
  - Allowing for full analysis of pass-through of regulatory & monetary policy

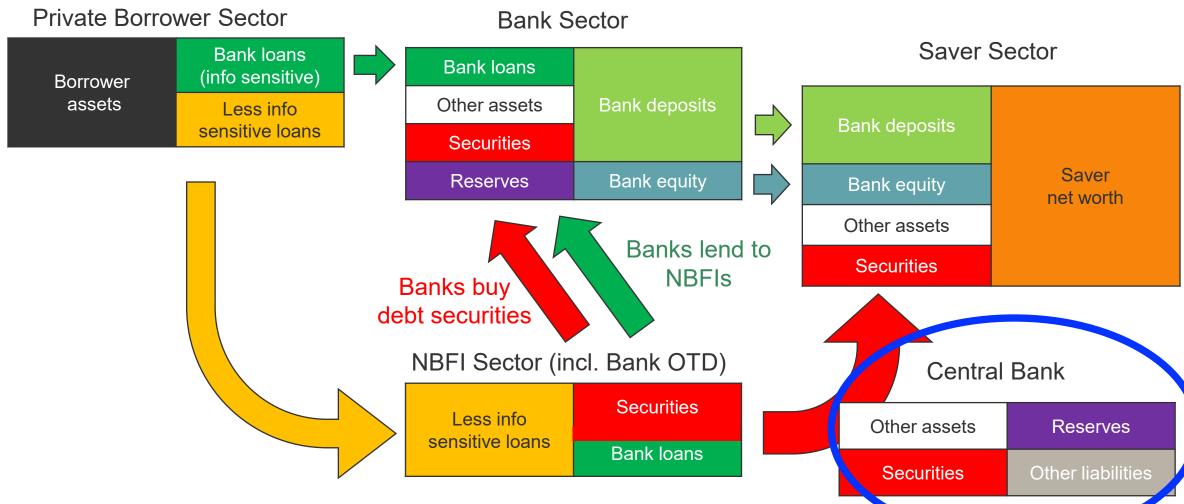


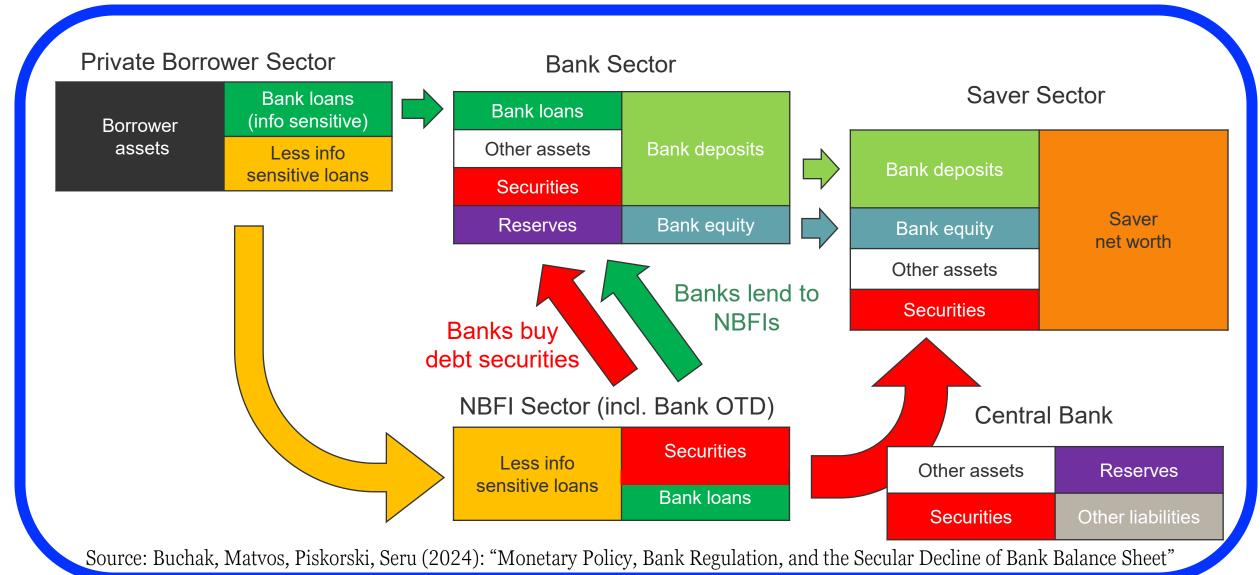






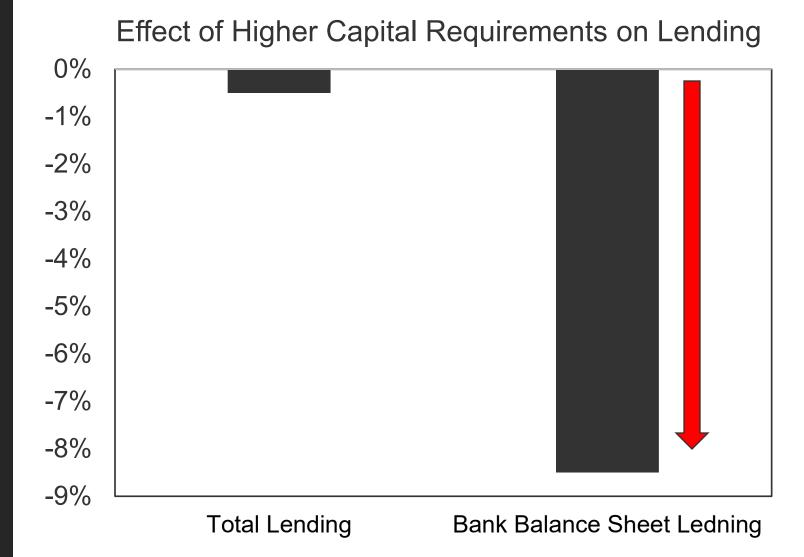






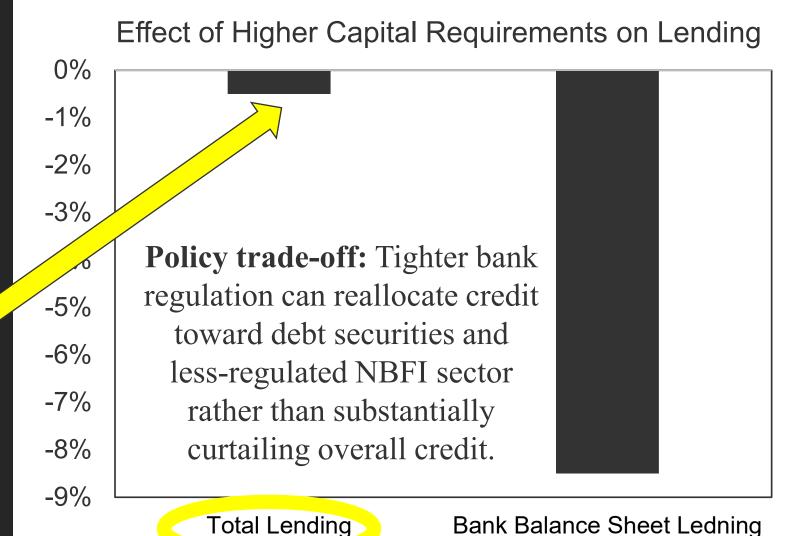
Impact of higher bank capital requirement on lending

Significant decline of bank balance sheet lending



Impact of higher bank capital requirement on lending

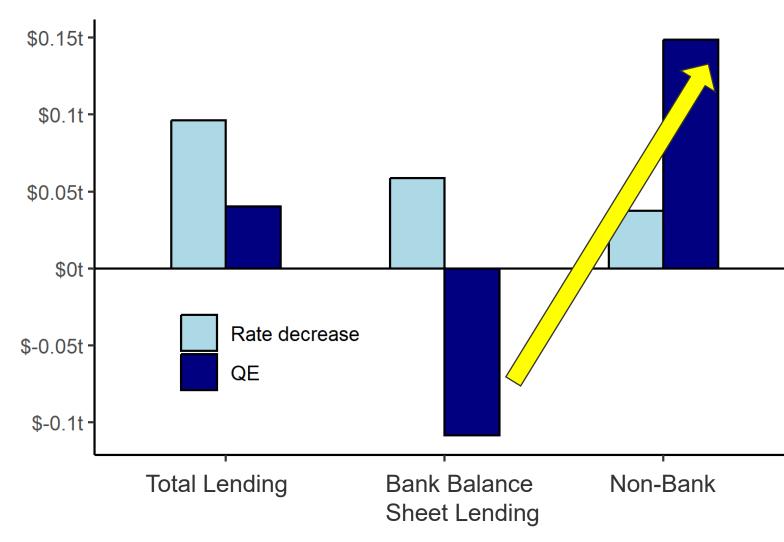
Modest aggregate
effect as banks
sell more loans &
NBFI credit expand



Impact of monetary policy on lending

QE can reallocate credit away from bank balance sheets to non-bank financing

#### Impact of Rate Decrease & QE on Lending



### Summary

- ☐ Secular decline of traditional banking (last several decades)
  - O Also driven by tech developments on the lending/borrower and saver side
  - O New wave of tech can accelerate it further (DeFi, stable coins, AI....)
- ☐ Regulatory policy analysis should focus more on
  - > NBFIs (debt securities, shadow money, private credit, ...)
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  - > Need to consider holistic (inter-agency) view beyond "siloed" regulators
- ☐ We need new financial intermediation framework
  - O Recognizing modern and evolving IO of the financial intermediation market
  - O Recognizing equilibrium interactions between bank and NBFI sectors
  - Allowing for full analysis of pass-through of regulatory & monetary policy
  - ...and ultimately allowing for welfare assessments